



## Two new additions to the NIC Team

Nick (32) recently joined the NIC team as Sales Manager. He comes from a diverse background working in Operations for such companies as Iron Mountain and Jewson's the builder's merchant.



Nick was looking for a big career change and feels he has found just that with us at NIC. He wanted professional training and a more challenging role and is really enjoying learning about our business and gaining experience and knowledge in operations which is vital in sales. Nick had to say: "I am very grateful for the opportunity to work at NIC. Everyone has made me feel very welcome and part of the team. I am really enjoying learning about the business and have been involved in meeting existing clients and in the day to day tasks that make NIC who they are, including helping out at exhibitions, routine courier collections and helping to get things progressing with the MNG airline partnership which I am pleased to say is going very well." Nick and his partner are expecting their first child in early July.

James (25) recently joined the NIC team as an Operational driver. James was also looking for a change in career and after graduating in media technology took a short break out before joining the NIC team. James is already enjoying the challenges each day brings and realises that no two days are the same in this industry.



## NIC saves Istanbul power supply

NIC recently undertook a specialist job where urgent parts were required as soon as possible for a power plant in Istanbul. If the parts were not there on time the city would suffer from black out's and general power cuts. The consequences of the goods not arriving in time in Istanbul were unthinkable.



We had to organise collection of some large over-sized freight from Tenerife in the Canary Islands to be dispatched immediately to the power plant in Istanbul. As there were no direct flights to Istanbul we had to route the goods via Madrid. Because of the timeframes involved a specialist charter aircraft had to be arranged from Madrid to Istanbul. John flew to Madrid to arrange the documentation and supervise the loading of the goods. Later that night the locals of Istanbul carried on life as normal with minimal interruption to their power supply. A very close shave!!



Unloading at Istanbul Airport

## Production of the new NIC brochure

Everyone knows that those who stand still and allow the grass to grow under their feet will not achieve their ultimate goals and achievements. Iain and John are well aware of this and know that to maintain a high profile and extend our services to a wider audience it was decided a new brochure was needed.

Those of you who are familiar with our website will note that the design was mirrored from that. However, a lot of thought was put into the final product and after many meetings and ideas later we went along to "the making of" our brochure at the printers.



Checking the detail



On the production line



Ready for the next stage



The finished product

If you are a regular customer of ours, you may not have seen the new brochure. Although predominantly used as a sales tool, we are more than happy to send you a copy on request.

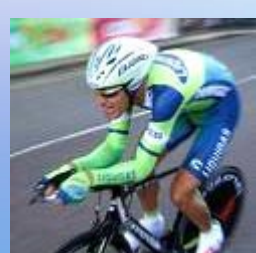


## NIC Ships exhibition stand to Istanbul airport

NIC was tasked to ship a 7 tonne exhibition stand to Istanbul Airport on behalf of I.A.T.A. - The International Air Transport Association. We chartered a freighter as it was too large to fit onto a normal passenger plane which included special handling both in the U.K. and in Istanbul.

As you can see from the pictures it arrived safely and was exhibited at Istanbul's Ataturk Airport for I.A.T.A.'s Annual General Meeting.

## Two members of NIC are participating in two challenges that are worthy of noting.



Steve is doing the London to Brighton bike ride in aid of The British Heart Foundation (charity number 225971) which will cover 54 miles.

John is taking on the 3 peaks challenge climbing Ben Nevis, Sca Fell and Snowdon in aid of his son Fred's scout troop (charity number 305744).



If you haven't already been approached then be prepared to dig deep for two very worthwhile charities. John will be filming a video diary that is intended to be uploaded to our website for all to see the highs and lows.

A report on how they both performed will be written in the next newsletter.